

## Why Do Business With YOU? Providing Proof to Prospects

Your Proof	Y/N	Your Next Step
Testimonials on website		
Testimonials on social media		
Testimonials on Google		
On-hand referrals		
Case studies		
Industry statistics		
Personal/business credentials		
Other		
Who will hold you accountable? Ask your <b>accountability partner</b> to complete the following:		
"l,	,	commit to supporting you over the next 3 weeks.
Our follow-up accountability call is scheduled on		